

Fairhope Airport Authority Fee Resolution Table (Current as of April 10, 2024)

Business

Surcharge on Gross Airport Revenue- See resolution for detail	2%
SASO/Commercial Operation Application	\$ 250.00
Fuel Flowage Fee per gallon (due when delivered to airport)	\$ 0.10
Airport Usage Fee for Conditional Use	\$ 1,000.00
Conditional Use Cleaning Deposit	\$ 5,000.00

New Hangar Development

Hangar Pad Letter of Intent Deposit	\$ 10,000.00
Square footage annual lease rate - 40 yr lease (east side only)**	\$ 0.35
Square footage annual lease rate - 30 yr lease**	\$ 0.30

** Note - Subject to periodic increase

Misc

Rules Violation	\$ 1,000.00
Violation Appeal	\$ 100.00
Gate Access Card - Initial and Replacement	\$ 50.00

**RESOLUTION TO APPROVE
SURCHARGE ON GROSS AIRPORT INCOME**

WHEREAS, Fairhope Airport Authority, incorporated under § 4-3-40, et seq., Ala. Code 1975, is the owner of H. L. "Sonny" Callahan Airport and was formed for the purpose of operating the Airport;

WHEREAS, the Authority does have the right to fix, establish, collect and alter fees and charges with respect to the airport and with any service provided at the Airport, or benefit derived from the Airport, in accordance with § 4-3-47(23) and (24), Ala. Code 1975;

WHEREAS, the Federal Aviation Administration "Airport Sponsor Assurances" obligate the Authority to maintain a fee and rental structure that will "make the airport as self-sustaining as possible";

WHEREAS, the Authority did adopt certain *Minimum Standards* effective April 15, 2014;

WHEREAS, the *Minimum Standards* may be amended by the Authority for reasons which included changes to Airport Business (see Section 3.c.); and

WHEREAS, the Authority determines that it necessary to amend the *Minimum Standards* for the purposes set forth in this Resolution.

NOW THEREFORE, in consideration of the foregoing, IT IS HEREBY RESOLVED that the Authority does amend the *Minimum Standards* as follows:

1. There is hereby imposed on all Operators (including Fixed Base Operators) at the Airport a surcharge equal to two percent (2%) of the Operators' Gross Airport Income. "Gross Airport Income" shall mean all revenues, proceeds, receipts, and value received, accruing to the Operator from Operator's activities conducted on any property leased by the Operator from the Authority at the Airport, from:

- (a) Aircraft rental, including Part 135 aircraft rental (charter-type services);
- (b) Flight instruction revenue (but excluding any examinations by Designated Pilot Examiners);
- (c) Aircraft maintenance revenue, including all maintenance, repair, and overhaul operations;
- (d) Rents received, including auto rentals, ramp parking and tie downs, office space rental, sub-lease income, terminal complex rental, and hangar rental;
- (e) Sales of goods (including pilot supplies and concessions); or
- (f) Provision of other services at the Airport.

Gross Airport Income is limited to those revenues, proceeds, receipts, and value received which are derived from Operators' operations at the Airport, and not from any other locations at which Operator conducts its business activities.

2. The two percent (2%) surcharge shall not apply to the sale of aircraft or aircraft engines by any Operator. There shall be assessed a flat surcharge of \$200.00 on each aircraft or aircraft engine sold from an Operator's (including Fixed Base Operator's) activities at the Airport.

3. "Gross Airport Income" shall not include income derived from fuel sales by any Fixed Base Operator at the Airport, as the Authority already levies a \$0.07 per gallon surcharge on fuel sales by Fixed Base Operators.

4. The surcharge shall go into effect on October 1, 2021. The surcharge shall be paid by all Operators on a monthly basis. The surcharge shall be due from each Operator to whom it applies not later than the 20th day of the month during the month after the surcharge goes into effect, and shall continue to be due and payable not later than the 20th day of each month thereafter, unless modified or repealed by the Authority. The Authority shall prescribe a form to be used by Operators when submitting the monthly surcharge fees payable to the Authority. The form shall require each Operator to state, under oath, the Operator's Gross Airport Income for the preceding month and shall be signed by a person who has knowledge of Operator's monthly Gross Airport Income and who is authorized to sign on behalf of the Operator.

5. All Operators to whom the surcharge applies shall maintain sufficient books and records to allow the Authority to verify, from time to time, the accuracy of the amount of the surcharge paid by each Operator. All books and records maintained by the Operator to substantiate the amount due and payable to the Authority shall be subject to inspection by the Authority upon reasonable notice to the Operator.

6. This Amendment shall be inserted at Section 4 (Business Operations), Part (f), of the *Minimum Standards*.

7. This Resolution shall be effective upon its passage by the Authority's Board of Directors by an affirmative vote of the majority of Directors constituting a quorum at any regular or special meeting of the Authority's Board.

Done this 10th day of August, 2021.

Don Lagarde, Chairman

William Bruce, Secretary